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# Advent Update

February 2009

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## Contact Us

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## Welcome to Advent Update

This is the inaugural edition of our monthly newsletter "Advent Update" in which we plan to bring you information about Advent; our people and our products and services.

Thank you for your continued business! We appreciate the opportunity to work with you and look forward future endeavors.

Best regards,

A handwritten signature in black ink that reads "David Thomason".

David Thomason  
President  
410-850-5400 ext. 228  
[davidthomason@advent-inc.com](mailto:davidthomason@advent-inc.com)

## Faces of Advent

**George Irwin**, Service and Installation Manager



George brings twenty five years of experience managing technical service operations for Océ North America in Maryland and Virginia. During his time at Océ he implemented programs that earned ISO 9002 certification and Six Sigma Greenbelt status.

We are very excited to have George on our team. He will be contacting you over the next few weeks to introduce himself and discuss some of the ways we provide the best quality service in the industry. George can be reached at 410-850-5400 ext. 226 or by email at [georgeirwin@advent-inc.com](mailto:georgeirwin@advent-inc.com).

## Product of the Month - QSI Digital Video

www.advent-inc.com  
sales@advent-inc.com

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QSI Systems has recently released their newest line of digital video recorders for financial institutions. The system is designed for financial institutions with the features and functions that you need. **QSI is among the most cost effective and technically advanced video systems available.**

It comes in 8, 16, 24, and 32 camera models that will allow you to protect small to large branches without being forced to purchase multiple recorders.

Options include ATM text insertion that will overlay transaction information on an image of the transaction in progress.

QSI has been manufacturing and providing CCTV solutions to financial institutions since 1969. [Click here for more information about Advent Digital Video.](#)

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## ATM Maintenance

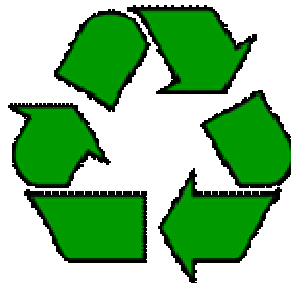


We provide 1<sup>st</sup> and 2<sup>nd</sup> line maintenance services for all ATMs. Our primary objective is to maximize the availability of your equipment by providing rapid response and minimizing unnecessary downtime.

Our contract rates for ATM maintenance are considerably less than our competitors. Additionally, Advent has both an extensive parts inventory and an in-house depot repair center, all working to provide you with the parts and equipment that you need at a very competitive price. [Click here for more information about Advent ATM Maintenance.](#)

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## Environmentally Friendly ATMs



As more financial institutions look at Green Alternatives for their product needs one area that is often overlooked is the option of equivalent to new ATMs. These ATMs are pre owned ATMs that are restored to current factory specifications. Current models are available from most manufacturers at significant savings from the cost of new.

Quotes from the EPA:

"Recycling or reusing electronics conserves resources and cuts down the amount of pollution and gas emissions created when new products are manufactured."

"By properly recycling and reusing electronics and other products that

contain toxic or hazardous materials, you'll help save resources and reduce the amount of harmful contaminants that enter our environment."

[Click here for more information about Advent's Green ATM Program.](#)



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